

Cost Assumptions, Conditions and Constraints

Evansville State Hospital

CPS Solutions, LLC (CPS) configured the salary section of the cost proposal based on the assumption that current Evansville State Hospital salaries are below average market values.

The first factor considered was the review of market surveys for pharmacy staff working in hospitals in the Evansville Stated Hospital region. The second factor evaluated was the salaries of pharmacy staff at other State of Indiana psychiatric hospitals available on the State of Indiana transparency portal. These two sources for pharmacy staff surveys indicated that the staff pharmacists were significantly below market averages, increasing the proposed Evansville State Hospital (ESH) staff pharmacist salaries. After this review, no change was indicated for the Director of Pharmacy and the pharmacy technician.

Pharmacists are available, after regular business hours, to review new medication orders by remote access, within established time frames, and to physically come on-site when the need arises. The pharmacist's availability after business hours meets The Joint Commission regulatory guidelines. The on-call services cost proposal fee addresses the time and energy necessary to provide evening, night, weekend, and holiday coverage.

The CPS management fee was reviewed and compared to fees assigned based on hospital size and scope of service. While the current ESH management fee is below the current standard fee for similar services, our discounted pricing in this proposal reflects our long-term partnership with Evansville and the efficiencies realized because of the tenure of this relationship. We understand the constraints of costs experienced by hospitals in the current operating environment. With that understanding, we limited our proposed management fee increase, which is still below the current market rate but will allow CPS to continue to invest in services and resources that benefit Evansville State Hospital.